

2018 NLC CITY SUMMIT
Los Angeles Convention Center
Exhibit Dates:
November 7 - 9, 2018



CITY SUMMIT
LOS ANGELES · NOVEMBER 7-10, 2018
EXHIBITOR PROSPECTUS



The NLC City Summit is your opportunity to meet the aldermen, mayors, city managers, council members, commissioners, state / local government administrators & department heads, who highly recommend the purchases for their cities. City Leaders visit the exhibit hall to meet with over 250 exhibiting companies to provide solutions for problems facing local governments.

4,000

ATTENDEES FROM

938

CITIES, TOWNS, AND
VILLAGES FROM EVERY STATE

49

STATE MUNICIPAL
LEAGUES

250

EXHIBIT BOOTHS
ACROSS

25,000

SQUARE FEET



CONNECTING
CITY LEADERS
& SOLUTION
PROVIDERS

Promote & SHOWCASE

The NLC City Summit attracted almost 3,000 municipal leaders from 50 states interested in solutions ranging from:

- Economic Development
- Infrastructure and Construction
- Public Safety
- Emergency Planning and Management
- Municipal Finance
- Parks and Recreation
- Computer Hardware and Software
- Environmental Engineering and Planning
- Water and Wastewater Treatment
- Transportation
- After-School Activities
- Family Welfare
- Sustainability and more!



Network & CONNECT

The activities in the exhibit hall are designed to bring in the attendees, keep them interested, walking the aisles and engaging in conversation with exhibitors. The exhibit hall opens to the Welcome Reception on Wednesday evening, and lunches for both the exhibitor and attendee on Thursday and Friday. In addition to food in the exhibit hall, you will find mini learning sessions, conference connection lounge, and the market square to keep the attendees coming back for more.

EXHIBIT HOURS *(subject to change)*

Wednesday, November 7	5:30 – 7:00 PM
Thursday, November 8	9:00 AM – 1:30 PM 3:00 PM – 5:00 PM
Friday, November 9	10:15 AM – 1:30 PM

EXHIBITOR BENEFITS

- Pre-Show visibility on the NLC’s online floor plan
- Pre-show and post-show attendee mailing list
- 4 booth badges
- Company listing in the Onsite Program Guide
- Company listing in the Mobile App
- Identification sign for your inline booth
- 8’ back drape and 3’ side drape

EXHIBIT SPACE RATES

All Prices are per 10’ x 10’ booth

- Regular Rates \$2,700
- Executive Level Partners \$2,025
- Associate Level Partners \$2,430
- US Communities Supplier \$2,300
- Government & Non-Profit \$2,000
- Capstone Partners receive 1 complimentary booth



Attendee demographics from THE 2017 NLC CITY SUMMIT

Council Members	44%
Local Government Employees	21%
Mayors	21%
City Manager	8%
Commissioners	3%
Alderman	3%

There were over 3,000 attendees at the 2017 NLC City Summit, representing all 50 states, Puerto Rico, and Canada.

National League of Cities

CORPORATE PARTNERS PROGRAM

The National League of Cities
Corporate Partners Program promotes
the exchange of ideas between
corporate leaders and leaders of
America's cities in order to strengthen
local government, encourage economic
competitiveness and promote
corporate civic engagement.
For more information, go to:
<https://www.nlc.org/nlc-partnerships>





3Di Systems
 Academy of Model Aeronautics
 Accela, Inc
 Accessology Too, LLC
 ACDelco
 Amazon Business
 America in Bloom
 American City & County
 American Fidelity Assurance Company
 American Kennel Club
 American Nonsmokers' Rights Foundation
 American Petroleum Institute (API)
 American Ramp Company
 American Traffic Solutions, Inc.
 American Water Resources
 ANP Lighting
 Aquatic Development Group
 Automated Merchant Systems
 Badger Meter, Inc.
 Battle Armor Designs
 Bolton & Menk, Inc.
 Broadband USA -
 U.S. Department of Commerce
 Cale America
 CALEA
 Canon USA, Inc.
 Capitol Ministries / Civic Reach
 Centers for Medicare
 & Medicaid Services (CMS)
 CIGNA
 City of Los Angeles
 City of Seat Pleasant
 CitySourced, Inc
 CivicPlus
 Community Champions
 Community Leaders of America
 Complus Data Innovations, Inc.
 Connected Nation Exchange (CNX)
 CoreCivic - Corrections Corporation
 of America
 CPH, Inc.
 Cyclone Lighting
 Democratic Municipal Officials
 Drug Enforcement Administration /
 Discovery Education
 Eckert's Greenhouse
 Econolite Group, Inc.
 ELAP Services, LLC
 Ennis-Flint
 Environment One Corporation
 Envision Solutions, Inc.
 Esri- Environmental Systems
 Research Institute
 Facebook
 FairVote
 FEMA - IMMersed Virtual Reality
 FEMA Risk MAP
 Fortiline Waterworks

Graybar
 Greenfield's Outdoor Fitness
 HappyOrNot Americas Inc.
 High Line Corporation
 HUD Office of Policy Development
 and Research
 Hydro Engineering
 ICMA-RC
 IKE Smart City
 In God We Trust - America, Inc.
 Institute for Building Technology
 and Safety (IBTS)
 IPS Group, Inc
 Johnson Controls, Inc.
 Keter Environmental Services
 Landscape Structures Inc.
 Laval Technopole
 LexisNexis Risk Solutions
 Little Rock CVB
 Local Search Association
 LocalGov Academy
 Manufactured Housing Institute
 McWane Ductile
 Mega Technologies
 Michelson Found Animals Registry
 Microsoft Corporation
 Mobilite
 NASPO ValuePoint
 National Civic League
 National Fire Protection Association
 National Joint Powers Alliance
 National Renewable Energy Laboratory
 National Research Center, Inc.
 National Resource Center for Healthy
 Marriage and Families
 NIC Payments
 NIST Community Resilience
 Novo Solutions, Inc
 OnSolve
 OpenDataSoft
 OpenGov, Inc
 OppSites
 Pittsburg Tank & Tower Maintenance Co.
 Play & Park Structures
 PlayCore / GameTime
 Precision Concrete Cutting / Precision
 Safe Sidewalks
 Public Facilities Investment Corporation
 - PFIC
 Public Leadership Institute
 Public Restroom Company
 Public Risk Management Association
 PURC at the University of Florida
 Qaere
 Rain Drop Products, LLC
 Randolph Rose Collection
 Ready Wireless
 Reality Technology Inc.
 Republic Services, Inc.

RESPOND
 Retail Strategies, LLC
 Revolution Foods
 SAFEbuilt, Inc.
 Safeguard Properties
 Samaritan's Feet
 SeamlessGov by SeamlessDocs
 SecureView
 SeeClickFix
 Self-Sufficiency Research Clearinghouse
 (SSRC)
 Seneca Systems
 Sister Cities International
 Socrata
 Spohn Ranch, Inc.
 Spring City Electrical
 Square, Inc.
 SST-ShotSpotter
 SUEZ North America
 Superior
 Tanko Lighting
 Target Marketing
 TEEX - NERRTC
 TEEX - Texas A & M
 TerraOne Engineering
 The Human Rights Campaign
 The Public Group LLC
 The Sanborn Map Company
 The Sports Facilities Advisory
 The Verdin Company
 Traffic Logix
 U-Haul International
 U.S. Census Bureau
 U.S. Conference Of Mayors
 U.S. Department of Energy Home Score
 U.S. Dept. of Justice USDOJ-COPS
 Underground Refuse Systems Inc.
 UNICOM Government
 United States Department of
 Transportation
 UrbanScape Self Watering Planters
 Urban Blu
 US Selective Service System
 USA Management
 Veteran's Community Project
 Victor Stanley, Inc.
 ViewPoint Government Solutions
 Medgic Group
 MoHo
 Starnav
 Vortex Aquatic Structures International
 Voya Financial
 Walgreens
 Water Technology, Inc.
 Waterplay Solutions Corporation
 Wells Fargo Bank
 Zagster
 ZenCity



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