

2018 NLC CITY SUMMIT  
Los Angeles Convention Center  
Exhibit Dates:  
November 7 - 9, 2018



**CITY SUMMIT**  
LOS ANGELES · NOVEMBER 7-10, 2018  
**EXHIBITOR PROSPECTUS**



The NLC City Summit is your opportunity to meet the aldermen, mayors, city managers, council members, commissioners, state / local government administrators & department heads, who highly recommend the purchases for their cities. City Leaders visit the exhibit hall to meet with over 250 exhibiting companies to provide solutions for problems facing local governments.

**4,000**

ATTENDEES FROM

**938**

CITIES, TOWNS, AND  
VILLAGES FROM EVERY STATE

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**49**

STATE MUNICIPAL  
LEAGUES

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**250**

EXHIBIT BOOTHS  
ACROSS

**25,000**

SQUARE FEET



CONNECTING  
CITY LEADERS  
& SOLUTION  
PROVIDERS

# Promote & SHOWCASE

The NLC City Summit attracted almost 3,000 municipal leaders from 50 states interested in solutions ranging from:

- Economic Development
- Infrastructure and Construction
- Public Safety
- Emergency Planning and Management
- Municipal Finance
- Parks and Recreation
- Computer Hardware and Software
- Environmental Engineering and Planning
- Water and Wastewater Treatment
- Transportation
- After-School Activities
- Family Welfare
- Sustainability and more!



# Network & CONNECT

The activities in the exhibit hall are designed to bring in the attendees, keep them interested, walking the aisles and engaging in conversation with exhibitors. The exhibit hall opens to the Welcome Reception on Wednesday evening, and lunches for both the exhibitor and attendee on Thursday and Friday. In addition to food in the exhibit hall, you will find mini learning sessions, conference connection lounge, and the market square to keep the attendees coming back for more.

## EXHIBIT HOURS *(subject to change)*

Wednesday, November 7	5:30 – 7:00 PM
Thursday, November 8	9:00 AM – 1:30 PM 3:00 PM – 5:00 PM
Friday, November 9	10:15 AM – 1:30 PM

## EXHIBITOR BENEFITS

- Pre-Show visibility on the NLC’s online floor plan
- Pre-show and post-show attendee mailing list
- 4 booth badges
- Company listing in the Onsite Program Guide
- Company listing in the Mobile App
- Identification sign for your inline booth
- 8’ back drape and 3’ side drape

## EXHIBIT SPACE RATES

All Prices are per 10’ x 10’ booth

- Regular Rates \$2,700
- Executive Level Partners \$2,025
- Associate Level Partners \$2,430
- US Communities Supplier \$2,300
- Government & Non-Profit \$2,000
- Capstone Partners receive 1 complimentary booth



## Attendee demographics from THE 2017 NLC CITY SUMMIT

Council Members	44%
Local Government Employees	21%
Mayors	21%
City Manager	8%
Commissioners	3%
Alderman	3%

*There were over 3,000 attendees at the 2017 NLC City Summit, representing all 50 states, Puerto Rico, and Canada.*

*National League of Cities*

# CORPORATE PARTNERS PROGRAM

The National League of Cities  
Corporate Partners Program promotes  
the exchange of ideas between  
corporate leaders and leaders of  
America's cities in order to strengthen  
local government, encourage economic  
competitiveness and promote  
corporate civic engagement.  
For more information, go to:  
<https://www.nlc.org/nlc-partnerships>





3Di Systems  
 Academy of Model Aeronautics  
 Accela, Inc  
 Accessology Too, LLC  
 ACDelco  
 Amazon Business  
 America in Bloom  
 American City & County  
 American Fidelity Assurance Company  
 American Kennel Club  
 American Nonsmokers' Rights Foundation  
 American Petroleum Institute (API)  
 American Ramp Company  
 American Traffic Solutions, Inc.  
 American Water Resources  
 ANP Lighting  
 Aquatic Development Group  
 Automated Merchant Systems  
 Badger Meter, Inc.  
 Battle Armor Designs  
 Bolton & Menk, Inc.  
 Broadband USA -  
     U.S. Department of Commerce  
 Cale America  
 CALEA  
 Canon USA, Inc.  
 Capitol Ministries / Civic Reach  
 Centers for Medicare  
     & Medicaid Services (CMS)  
 CIGNA  
 City of Los Angeles  
 City of Seat Pleasant  
 CitySourced, Inc  
 CivicPlus  
 Community Champions  
 Community Leaders of America  
 Complus Data Innovations, Inc.  
 Connected Nation Exchange (CNX)  
 CoreCivic - Corrections Corporation  
     of America  
 CPH, Inc.  
 Cyclone Lighting  
 Democratic Municipal Officials  
 Drug Enforcement Administration /  
     Discovery Education  
 Eckert's Greenhouse  
 Econolite Group, Inc.  
 ELAP Services, LLC  
 Ennis-Flint  
 Environment One Corporation  
 Envision Solutions, Inc.  
 Esri- Environmental Systems  
     Research Institute  
 Facebook  
 FairVote  
 FEMA - IMMersed Virtual Reality  
 FEMA Risk MAP  
 Fortiline Waterworks

Graybar  
 Greenfield's Outdoor Fitness  
 HappyOrNot Americas Inc.  
 High Line Corporation  
 HUD Office of Policy Development  
     and Research  
 Hydro Engineering  
 ICMA-RC  
 IKE Smart City  
 In God We Trust - America, Inc.  
 Institute for Building Technology  
     and Safety (IBTS)  
 IPS Group, Inc  
 Johnson Controls, Inc.  
 Keter Environmental Services  
 Landscape Structures Inc.  
 Laval Technopole  
 LexisNexis Risk Solutions  
 Little Rock CVB  
 Local Search Association  
 LocalGov Academy  
 Manufactured Housing Institute  
 McWane Ductile  
 Mega Technologies  
 Michelson Found Animals Registry  
 Microsoft Corporation  
 Mobilite  
 NASPO ValuePoint  
 National Civic League  
 National Fire Protection Association  
 National Joint Powers Alliance  
 National Renewable Energy Laboratory  
 National Research Center, Inc.  
 National Resource Center for Healthy  
     Marriage and Families  
 NIC Payments  
 NIST Community Resilience  
 Novo Solutions, Inc  
 OnSolve  
 OpenDataSoft  
 OpenGov, Inc  
 OppSites  
 Pittsburg Tank & Tower Maintenance Co.  
 Play & Park Structures  
 PlayCore / GameTime  
 Precision Concrete Cutting / Precision  
     Safe Sidewalks  
 Public Facilities Investment Corporation  
     - PFIC  
 Public Leadership Institute  
 Public Restroom Company  
 Public Risk Management Association  
 PURC at the University of Florida  
 Qaere  
 Rain Drop Products, LLC  
 Randolph Rose Collection  
 Ready Wireless  
 Reality Technology Inc.  
 Republic Services, Inc.

RESPOND  
 Retail Strategies, LLC  
 Revolution Foods  
 SAFEbuilt, Inc.  
 Safeguard Properties  
 Samaritan's Feet  
 SeamlessGov by SeamlessDocs  
 SecureView  
 SeeClickFix  
 Self-Sufficiency Research Clearinghouse  
     (SSRC)  
 Seneca Systems  
 Sister Cities International  
 Socrata  
 Spohn Ranch, Inc.  
 Spring City Electrical  
 Square, Inc.  
 SST-ShotSpotter  
 SUEZ North America  
 Superior  
 Tanko Lighting  
 Target Marketing  
 TEEX - NERRTC  
 TEEX - Texas A & M  
 TerraOne Engineering  
 The Human Rights Campaign  
 The Public Group LLC  
 The Sanborn Map Company  
 The Sports Facilities Advisory  
 The Verdin Company  
 Traffic Logix  
 U-Haul International  
 U.S. Census Bureau  
 U.S. Conference Of Mayors  
 U.S. Department of Energy Home Score  
 U.S. Dept. of Justice USDOJ-COPS  
 Underground Refuse Systems Inc.  
 UNICOM Government  
 United States Department of  
     Transportation  
 UrbanScape Self Watering Planters  
 Urban Blu  
 US Selective Service System  
 USA Management  
 Veteran's Community Project  
 Victor Stanley, Inc.  
 ViewPoint Government Solutions  
 Medgic Group  
 MoHo  
 Starnav  
 Vortex Aquatic Structures International  
 Voya Financial  
 Walgreens  
 Water Technology, Inc.  
 Waterplay Solutions Corporation  
 Wells Fargo Bank  
 Zagster  
 ZenCity



## FOR MORE INFORMATION

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[citysummit.nlc.org](http://citysummit.nlc.org)